

Doubt  
to Decision

Confusion  
to Confidence



Paralysis  
to Progress



ARCHITECTS AND  
IMPLEMENTERS OF STRATEGY,  
PROVIDING OPTIMAL  
SOLUTIONS FOR DISTRESSED  
COMPANIES AND THEIR  
STAKEHOLDERS



## CORPORATE RENEWAL EXPERTS

We provide a full range of services to underperforming companies including those entering into bankruptcy proceedings.

We specialize in serving smaller and mid sized companies situated in Michigan, New York, Ohio, Pennsylvania and Ontario.

With offices in both the United States and Canada we offer locally based representation to our clients. Our regional response teams are able to act quickly to client needs - especially important to those in a crisis situation.

Our ability to assist our clients is further supported with solid professional knowledge blended with specific industry experience.

We are experienced serving the varying and sometimes conflicting needs and objectives of boards of directors, company management, secured and unsecured lenders, creditor committees, regulatory bodies, shareholders and acquirers of distressed businesses.





PROFESSIONAL KNOWLEDGE  
FORGED WITH INDUSTRY  
EXPERIENCE CREATING  
CLIENT VALUE



## OUR CREDENTIALS

AT TCMI the credentials held by our partners and senior associates include CPA, MBA, PE and CTP.

They are required to maintain their professional standing and professional development.

These credentials are supported by senior executive level experience in a broad range of business sectors.

A list of these can be found on our web site at [www.turnaroundinternational.com](http://www.turnaroundinternational.com)

In addition to industry specific experience all of our partners and senior associates have successfully implemented a turnaround in a distressed organization.

*We are members and supporters of:*

- The Turnaround Management Association (TMA)
- Insolvency International (INSOL)
- The Association for Turnaround Professionals (ACTP)
- The American Bankruptcy Institute (ABI)
- The Association for Corporate Growth (ACG)
- The Commercial Finance Association (CFA)





AN ORGANIZATION IN  
DISTRESS REQUIRES EXPERTS  
THAT THRIVE DEALING WITH  
RADICAL TIME PRESSURES  
AND MULTIPLE CRISIS



## OUR CAPABILITIES

Our capacity to contribute in such an environment is based on professional knowledge supported by industry specific experience.

Our expertise has been hard won in financial, operational and statutory restructuring in both Canada and the United States.

Each assignment is lead by a **Certified Turnaround Professional (CTP)** – from inception to conclusion.

An interdisciplinary team approach provides both depth and breadth to the problem solving process.

We are experts in developing and implementing solutions that are effective in maximizing stakeholder value.





SERVICES DESIGNED  
TO MAXIMIZE  
STAKEHOLDER VALUE



## OUR SERVICES

### SITUATION ANALYSIS

An impartial and critical evaluation of a business from the standpoint of its current position, prospects for success and potential future strategies.

### PERFORMANCE IMPROVEMENT

Strategies for those companies which are stable, but not performing to their full potential.

### TURNAROUND LEADERSHIP

Management support for rapidly stabilizing a deteriorating situation and restructuring a business for growth and success.

### BANKRUPTCY: CASE MANAGEMENT

Start to finish case management to optimize the results of proceedings.

### FINANCIAL RESTRUCTURING

Balance sheet and debt restructuring to increase available cash for operations and growth.

### TURNAROUND MENTORING

Especially tailored to the smaller family operated business. Our team provides advice and counsel to support a turnaround or renewal.

## CONTACT US

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